



Mike's Music is a proud partner of Howard County Schools & celebrating our 13th rental season!

Dear Howard County Music Parent,

We hope this letter finds you and your family well. As we welcome the start of the new school year with its new online music program, Mike's Music ([www.MikesMusicMD.com](http://www.MikesMusicMD.com)) is here for you and our community. We are an official Partner in Education with Howard County Schools and can assist you with navigating this new opportunity your student has chosen. Since we opened in 2008, we have been an affiliate with Menchey Music. This has allowed us to offer an amazing rent-to-own program for orchestra & band instrument rentals. Your school's music director has attached or forwarded you their flyer with this, but feel free to contact us with ANY questions.

We have implemented additional options during this time of COVID-19 to add many safety measures to this process.

**-Curbside "Sign & Go" Rentals:** **Safest & quickest option!** Skip the rental lines with our "Sign & Go" rentals. When you call us at 410 (465-0700) between 10am-2pm Monday through Friday, we will take all of your information over the phone so that you can come pick up your instrument and accessories curbside the same day. Once you get to the store, call us to let us know you are here, and we will bring out your rental agreement for you to sign!

**-Online rentals:** **Fast option!** We are offering online rentals for pick up at <http://www.mikesmusicmd.com/rentals>. Provide your information online, and we will call you once your order is ready.

**-Rental Appointments and Walk-In Rentals:** Shorten your waiting time by scheduling an appointment! Just call us at (410) 465-0700. We are accepting walk-ins, but the process may be much slower. **Masks covering both your nose and your mouth are required in the store.** We will have tables set up with plexiglass separating you and your family from our employee, and all tables will be wiped down after each rental. We are limiting the number of people in the store, so during the busiest times there may be a line outside. **We will have a limit of 3 people per family allowed in the store at one time.** We ask that everyone remains at the table and does not wander around the store. If the 3-person rule will not work for you, please consider doing a rental over the phone or online.

**Menchey Music Rental Promotion:**

Once again, we offer a back-to-school, 3-month starter period. **Rates start at \$19.99** plus tax (\$1.20) and maintenance & replacement coverage (\$5.99). For the ENTIRE three-month starter period, the total is \$27.18, with no hidden costs. Please refer to the attached flyer for pricing details for specific instruments.

Mike & Haley Gordon  
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**Mon.-Fri. 11am-8pm**  
**Sat. 10am-5pm**  
**OPEN Sundays: 9/6, 9/13, 9/20 & 9/27 12pm-4pm**  
**410.465.0700**

**We were voted once again in 2019 "The Best Place to Take Music Lessons" by Howard Magazine**

During this time, our regular music lessons continue to be virtual, so our students & teachers will be enjoying their lessons at home. If you have questions about lessons or how to sign up for our virtual lessons, please let us know.

